

EDM Webinar



A conversation with





Seth Rogers Associate Director, Kyndryl





















Today's panel



Moderator



Mike Meriton
Co-Founder
EDM Council



Raju Karuppiah
Director
Kyndryl



Seth Rogers
Associate Director
Kyndryl



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How do you mostly feel today about a future with "Al Everywhere"? (Single-choice)



 \wedge Hopeful



→ Curious



 \bigcirc \rightarrow Scared



→ Ambivalent (scared but also excited)



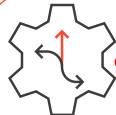
→ Uninterested

Generative AI is disrupting businesses at an accelerated pace, enabling enterprises to succeed or fail in the next 5 years.



It's the era of AI everywhere generative AI in taking the spotlight

"Right-Sizing AI" The focus on business value means deploying the best models for specific tasks moving away from one size fits all: Frontier models, Open Source, etc.



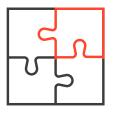
Automation delivers

Value

driving efficiency and

new opportunities

"Full / Partial" From fully automated, partially automated or human in the loop (Regulation / Compliance) businesses focus on value delivery



Innovate digitally to thrive stay relevant, competitive, disrupt

"Flexible Response" is key to adapt to new business and deliver exceptional quality and value. Stay ahead of rapid changes in business and technology



Operational efficiency & employee productivity Focus

"Adaptation" driven by evidence based, data driven signals. Deploy solutions to maximise gains in efficiency and quality.

Despite the buzz, a value driven business case is the right place to start.

There are 4 major areas of investment in generative AI

Elevating customer experiences

Create elevated experience for customers using Chatbots, Virtual Assistants, hyper-personalization with GenAl responses etc.

Driving better business insights

Improve access to data-driven insights with – sentiment analysis, natural language query for business data, Q&A bots for business data etc.



Improving employee experiences

Protect employees and other workers, fraud and crime detection, document comprehension and creation, knowledge management, developer productivity, virtual assistants etc.

Enhancing IT and process agility

Operational efficiency with – Q&A from unstructured data, agent assist, business summaries of technical artifacts, rapid root-cause analysis, centralized knowledge base, leverage legacy data assets for profit

The path to value:



A business-first strategy



Customer-centric



Starting with a strong data-core



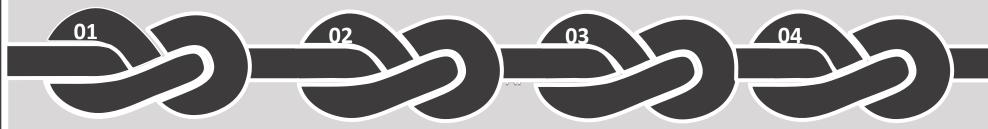
Prioritizing responsible AI, reliability and security



However, moving to production requires a range of best practices.

A strategic approach to generative AI will include these 4 key steps, all underpinned with an overarching responsible AI approach

Responsible Al



Building a strong data foundation

Double down on Al engineering

Prioritizing governance Optimising the operating model

say they have experienced difficulties with data, including defining processes for data governance, developing the ability to quickly integrate data into AI models, and an insufficient amount of training data, highlighting the essential role that data play in capturing value.

Source: McKinsey 2024 global survey on Al

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01

Building a strong data foundation

Navigating the Future: A Business First Data Strategy for Responsible AI & Change

From Static to Strategic: Data Architecture for Responsible Al and Transformative Change

Automate Observability & Policy Enforcement with "Humans at the Helm"

A solid data foundation must fix the technical and cultural barriers to *getting* the right data, to the right place in time. It covers the 3 important aspects when building a modern data foundation.

Business strategy informs data strategies. Unify frameworks and guidelines across departments into a one business and data approach, agreed across departments

Leverage AI and automation to curate data: Find defects and fix automatically: Full history of changes and audit log

Manual curation is slow & costly.
Leverage AI & non-traditional datasets
(e.g. geospatial) to potentiate results.
Leverage legacy enterprise data for
profit: Create new products

Gain insight into your company's data. Surface limitations remove data architectures misaligned with the business strategy. Highlight areas for strategic enhancements, adoption of advanced AI and automation technologies, as well as risks that could obstruct data integration.

Stakeholder communities have different sensitives to data quality. Focus on success for each community using business language and value to drive change.

Responsible AI covers data correctness, completeness, coherence and consistency

Leverage a strong governance & privacy framework that thrive on change: A human centric policy approach & automated single pane of glass must provide visibility and governance spanning the full data lifecycle, with intelligent analytics, irrespective of the data's age and location.

Responsible AI covers the full lifecycle including production. New compliance requirements and best practice should be adopted early as part of a managed forward looking responsible AI plan

Observability must evidence that polices are enforced and keeping up with change

Do you currently use a central platform to govern and manage your deployed generative AI models?



 \triangle Yes, using a single platform



Yes, using multiple platforms



 \bigcirc Thinking about it

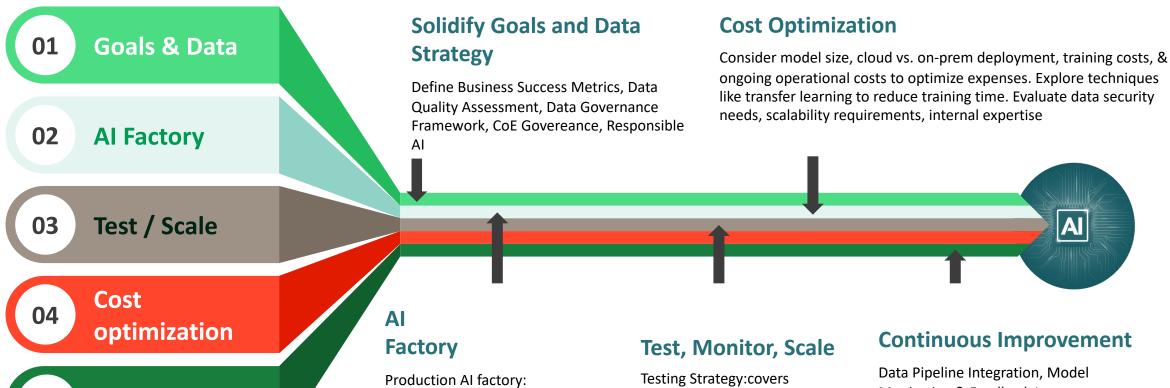


→ Not sure

02

Double down on AI engineering

Al engineering tasks such as testing, deploying, optimizing can help create a pool of shared assets to scale across the organization



Containerisaztion, API design,

quantisation. Version Control / Rollback, Model Garden for

MLOPs, Performance

deployment

Optimisation, (GPU, TPU),

functional testing, performance

ensure the model performs as

Monitoring Frameworks: Load

Balancing & Scalability, Alerting

testing, edge case testing to

expected.

& Notification

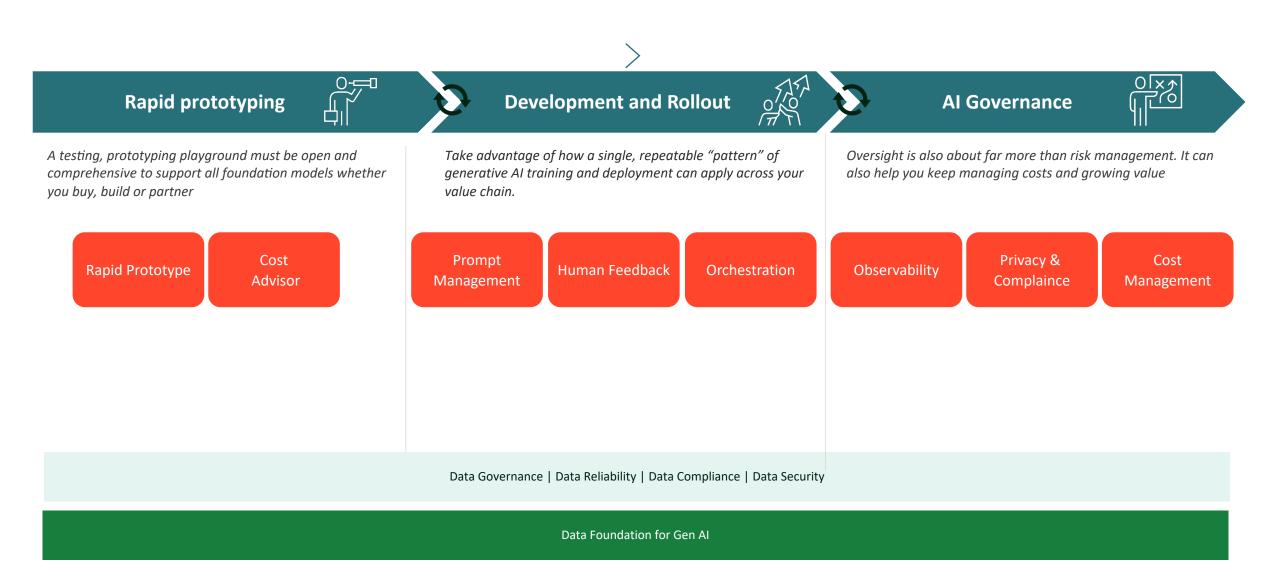


Improvement

Data Pipeline Integration, Model
Monitoring & Feedback Loop,
Iterative Improvement: retraining the
model with new data & incorporating user
feedback, esplore Open-Source Options

Why does a factory approach make sense?

Solving for these individual pieces is not the goal, engineering and integrating them to solve a complex problem is the challenging part.





Who are the main members of your AI Center Of Excellence or Steering Committee? (Multiselect)



→ We do not have a COE or a steering committee



Chief Al Officer



→ Chief Data & Analytics Officer



→ Chief Security Officer



☐ → Chief Information Officer





→ Head of Legal



Prioritizing governance

Governance, apart from risk mitigation, also brings in the added benefit of improving trust, reliability of the AI systems – therefore increasing it's adoption

Humans set the course...

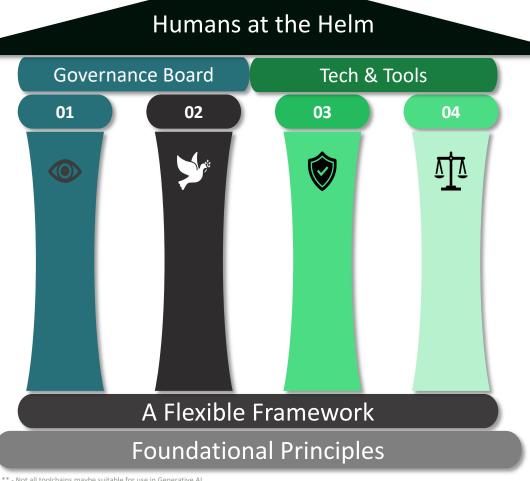
...Tools & Technology ensures we stay on track

Human Experts - 01

Human experts Represent stakeholders (ethics, policy, business, technology)

Policies - 02

Define guardrails* for AI development and use based on principle-based framework



03 - Enforcement

Continuously monitor AI, Assist humans in decision-making and course correction through MLOps/LLMOps, and observability tools

04 - Risks / Violations

Identify and flag potential risks or policy violations. Assist humans in decision-making and course correction.



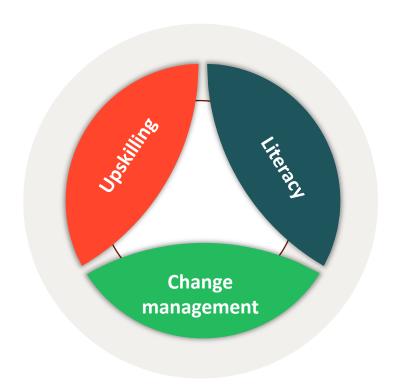


Optimizing the operating models

People + Process + Technology

Upskilling

Scaling up necessitates a diverse team equipped with a wide array of skills, not just to develop general AI applications but also to ensure that these applications deliver their intended value in a safe and secure manner.



Literacy

Fostering tight cooperation among technology, business, and risk managers, and adhering to established procedures for steering programs to success is essential. This could involve, for instance, conducting quarterly business assessments to monitor progress towards defined objectives and key results (OKRs), as well as taking action to address challenges, redistribute resources, or discontinue initiatives that are underperforming.

Change management

To maximize the potential of general AI, companies must create multidisciplinary teams that transcend IT boundaries and weave AI into the very fabric of their business operations. The most significant advancements, however, are achieved when a collaborative synergy is formed by incorporating specialists, along with leadership, into the innovation process.



International Airport

The airport is one of the busiest international airports and growing in passenger volume. Thier revised increased capacity project was constructed to cater to many millions of passengers, up from the previous plan of a few million and they needed a technology roadmap to support this growth.

Business Challenge

- Travelers want a quick and easy way to leave feedback, make queries on the go and they use social media extensively for the same
- The Airport needed to centralize feedback from multiple platforms to track and respond in a timely fashion
- Needed to personalize and contextualize responses at scale with tone, intent and messaging accuracy

Transformation

- 1. Kyndryl built a GenAl
 Application prototype
 leveraging LLMs to monitor
 social media feeds, analyze
 customer sentiments, and
 generate personalized email
 responses
- The solution detects sarcasm, identifies government entities, and retrieves relevant information from various sources to provide accurate and timely feedback to customer queries
- The solution enables the airport to enhance its customer service, reputation, and engagement by using Gen AI

Results

Reaction readiness time reduced: 25 minutes to 25 seconds

The GenAl independently drafts emails, detects tone of message like sarcasm, and lets the customer engagment team check and audit content easily

GenAI is helping the customer service team triage and reply to messages with the right tone and information, elevating customers' experience and saving time

A leading government agency

This agency managed
Government contracts
that involved establishing
and maintaining business
relationships between
government agencies and
private contractors. With
the growth in business
they needed to leveraging
Gen AI capabilities to
improve the efficiency of
contract teams.

Business Challenge

- Contract Review: The team extensively reviewed contracts, addressing many KPI and clause inquiries, including expirations and alerts.
- Efficiency Solution: They sought a system to streamline contract management, offer a robust Q/A interface, and proactively alert owners about expirations.

Transformation

- 1. Gen Al Development: Create a solution for project owners to easily find contract essentials like KPIs, clauses, and milestones.
- Document Q&A: Implement a GenAl solution for querying contract documents, saving reading time and highlighting key areas.
- 3. Expiration Alerts: Extract contract metadata to CSV, use scripts to check expiration dates, and email alerts to owners for timely management.

Results

Operational Efficiency: Enhanced efficiency in contract administration operations.

Savings & Management:
Achieved time savings and effort reduction, ensuring seamless contract management and prompt agency response for critical contracts.

Query Response: Quicker response times to contract inquiries, leading to increased end-user satisfaction.

Questions? kyndryl

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About Kyndryl

Kyndryl has accumulated substantial expertise in the field of Al/Gen Al

Skills & Expertise



- Dedicated team of GenAI SMEs, consultants, architects and engineers certified across hyperscalers and onprem with proven experience in GenAI
- Deep domain expertise after handling multiple customer scenarios
- Continued investments in hiring and upskilling
- 350+ Data and AI patents

Investments



- Building a CoE with Microsoft across GenAl, Data Foundations (Fabric, Purview), & Apps Modernization and Responsible Al Partner (one of 11)
- Multi-year strategic agreement AWS
 Joint Innovation Factory to build industry solutions in GenAI/ML
- Joint partnership with Google focused on GenAl solutions, Al Governance & Data, SAP data & Al modernization
- Collaboration with Nvidia and Dellfor private AI/ GenAI solutions

Kyndryl as Customer 0



- Embedding GenAI in our delivery capabilities: Kyndryl Bridge – Natural Language ChatOps for querying IT / ticketing data
- Several GenAl solutions for CFO/ Solutioning organizations, such as Kyndryl IR Advisor bot to support Q&A, meeting prep, information retrieval and summary from investor reports, calls, market news

Assets



Pilots & solutions in production



- Generative AI Navigator enabling a "Factory approach" to genAI with model Ops, orchestration etc. to scale responsibly GenAI solutions & models
- GenAl assets such as: Kyndryl SRE
 Assist to speed up end2end DevOps
 automation, code modernization to
 translate code between languages
- Industry solutions, such as: Automated Quality Inspection leveraging Vision AI, Worker Safety, etc.
- Robust consulting framework, and methodologies (GenAl risk assessment, data foundations assessment framework, etc.)

- Social media sentiment analysis, personalised responses and responses to information seeking question
- **Natural language** queries to fetch data from database
- Issue resolution for contact centre leveraging FAQs and customer data in WhatsApp
- Q&A from large contractual documents for government entity

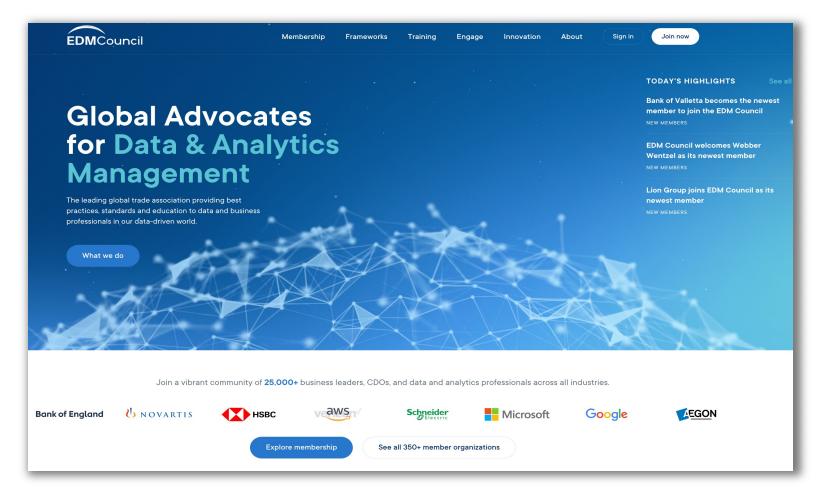


We design, build, manage and modernize the mission-critical technology systems that the world depends on every day

- Listed in 2021, as a spin out from IBM
- World's largest IT infrastructure services company with 30+ years of leadership
- 2 years into our transformation, we've built Data & Al services focused on
 - Consulting led solutions for our customers meeting them where they are on their journey
 - Leveraging best-of-breed technology from partners and Alliances
 - Innovating with new, modern
 approaches for services and delivery



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